

# 1Staff

Microsoft Dynamics® Fits Your Staffing Company



Your System Your Way



**David**  
Payroll Administrator

**Michael**  
Controller

**Valerie**  
Sales

**Martin**  
Billing Specialist

**Karen**  
Recruiter

Now You Can Get Microsoft Dynamics That...

### Fits Your Controller

Full job costing  
Cash flow management  
Fully integrated financials

### Fits Your Recruiters

Resume parsing  
SharePoint document repository  
Advanced search

### Fits Your Billing Specialists

Email invoices automatically  
Attach timesheet images to invoice  
Unlimited invoice frequencies and formats

1Staff

### Fits Your Sales Staff

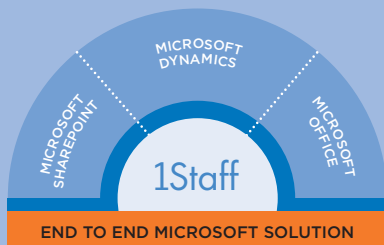
Advanced CRM functionality  
Marketing campaigns and relationship tracking  
Sales pipeline management

### Fits Your Environment

Deploys within Microsoft Outlook or Internet Explorer  
Configurable data forms and fields  
Highly configurable workflow

### Fits Your Payroll Administrators

Multiple methods of time entry, including web entry  
U.S. and Canadian payroll modules or your external service  
Employee self service



From resumes and job orders to financial statements 1Staff provides a complete solution built in Microsoft Dynamics®. 1Staff allows you to minimize costs by leveraging existing Microsoft technology investments, deliver business insight through familiar productivity tools and bring analytics to the masses.

### CLEAR BUSINESS INSIGHT

1Staff offers extremely flexible reporting and analysis by any dimension. Exact margin analysis as each timesheet can identify fees, actual payroll taxes, billings, discounts, burden rates, and other accounts payable costs. 1Staff's pre-built business intelligence includes dashboards, Excel analysis, OLAP cubes, and more.

### USER ADOPTION AND CONSISTENT BEST PRACTICES

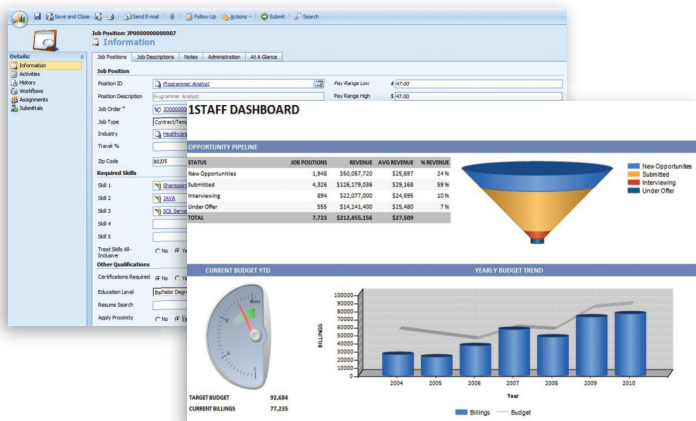
Streamline and automate your sales processes and enable sales staff to create a single view of the customer to help ensure a shorter sales cycle, higher close rates, and improved customer retention. Give sales professionals fast access to useful data so they can work efficiently and spend more time selling. Recruiters will benefit from online document storage and access using Windows SharePoint® Services, resume parsing and advanced search features to fill job orders faster.

### LOOKING TO YOUR FUTURE

Our customers span multiple continents so you can take advantage of multi-currency and multi-language capabilities. Tens of thousands of customers utilize the Microsoft Dynamics platform which allows you to not only find more experienced staff, you also benefit from the large online Dynamics community.

### BEST OF BREED OR ALL-IN-ONE

Integrate either the 1Staff Front Office or Back Office with your existing systems or use both for an end-to-end Microsoft Dynamics solution.



*“Our 1Staff for Microsoft Dynamics solution has helped launch our operation to peak efficiency and has provided us with the intelligence, flexibility and scalability to stay there.”*

*Jamie Raymond, President, Stratus Tech*

### Microsoft Dynamics and Professional Advantage

Professional Advantage provides industry leading software solutions using Microsoft Dynamics to meet the unique needs of the staffing industry. Our customers range from local staffing firms to publicly traded, multi-national organizations leveraging the Microsoft technology platform.

### About Professional Advantage

Professional Advantage was founded in 1989 and employs over 200 staff worldwide in North America, Australia, and the U.K. Professional Advantage focuses on Microsoft solutions, is a Gold Certified Global Partner and has been named Microsoft's Global ERP Partner of the Year and Microsoft Business Solutions Global Customer Care Partner of the Year.



Internet: [www.DynamicsStaffing.com](http://www.DynamicsStaffing.com)  
 Email: [staffing@profad.com](mailto:staffing@profad.com)



*“The combination of the lower total cost of ownership and the fact that 1Staff was a better fit requiring less customization and risk made the decision to go with Microsoft Dynamics very easy.”*

*Damien Ng, CFO, Design Group Staffing, Inc.*