

Internal Sales Distribution

Foundation Series

Efficiency...every step of the way

Does your company transfer inventory among multiple sites or consume certain inventory items on-site?

Binary Stream's Internal Sales Distribution addresses the growing demand for an enhanced internal distribution function for Microsoft Dynamics GP. This enhancement is a simple and smart tool designed to allow Microsoft Dynamics GP users to easily manage both internal and external sales using the same form. Once users enter the site and customer IDs, Internal Sales Distribution automatically determines whether the entries are for external sales or internal sales.

Control and Convenience

By adding the functionality to manage consumable inventory items, Internal Sales Distribution offers a new level of control and automation to the management of internal distributions. If an inventory item is consumed on site, Internal Sales Distribution makes inventory adjustments but reports no revenue. This functionality enables the management of all goods and materials from the same SOP entry screen. If your business is having difficulty managing internal distributions, contact Binary Stream today to learn more about how you can effectively track and monitor your inventory.

Functional & Efficient

Internal Sales Distribution enables you to manage different types of sales: external sales, internal distribution, and internal consumption. The Intra Sales Transfer Process screen allows users to process selected entries in batches and eliminates the tedious task of processing entries one by one. Moreover, the internal sales documents reside in their own history tables separate from external sales history. Users can look up all internal sales documents in the Work and History screens using the Intra Sales History Inquiry screen.

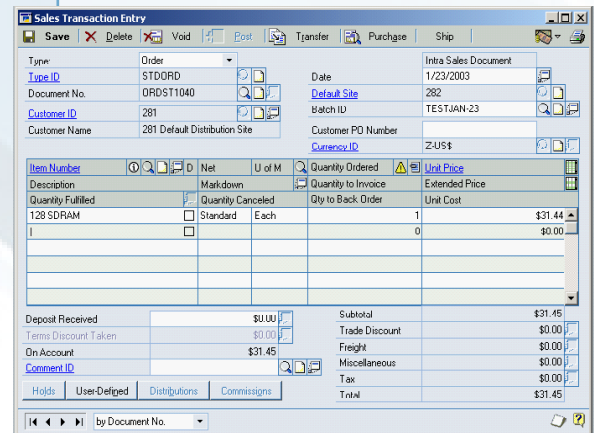
Easy to Use

The Internal Sales Distribution user interface replicates the standard Microsoft Dynamics GP interface, which provides a familiar environment for Microsoft Dynamics GP users. The data entry screens are straightforward and can be customized to your specific needs.

Features & Benefits

- **Streamline Transaction Processing**
 - Efficiently process intercompany inventory related transactions
 - Automatic determination of internal or external sales transactions
- **Significantly Reduce Transaction Processing Time**
 - Process transactions in batches
 - Automatic inventory adjustments to manage inventory consumed on-site
- **Better Access to Data**
 - Track and monitor internal sales distributions
 - Enhanced reports to reflect internal vs external transactions
- **Improve inventory related decision-making**
 - Less Manual Data Entry ensures more accurate data
 - Automation processes speed up transactions, allowing more time for analysis

Manage internal transfers from the modified SOP Entry Screen



"After a software customization project for us had gone off the rails in a lengthy bungled manner, with a few computer consulting firms contributing to the wreck, it was Binary Stream Software who finally rescued the project. Their people are a joy to deal with, and we were able to realize the benefits that were promised to us so long ago. We wish we had found them first."

Ron D. McTaggart C.A.
Controller, Connors Drilling Ltd

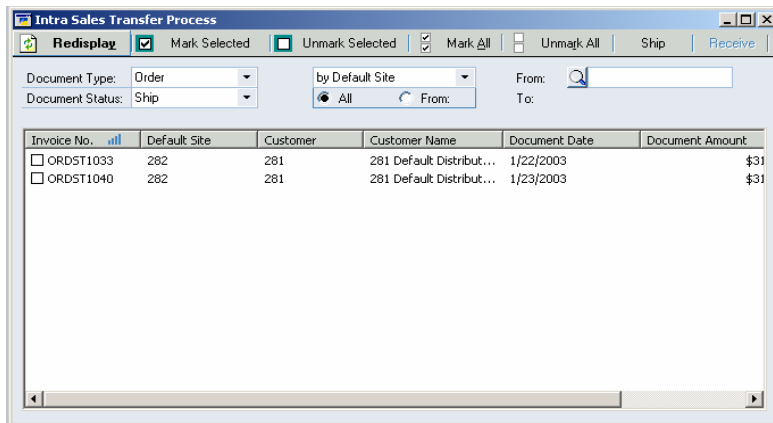
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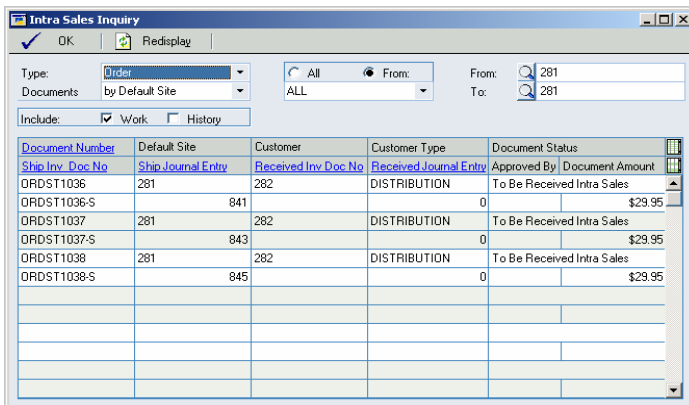
Flexible

Internal Sales Distribution has the ability to track all sales information and increase the flexibility of your Microsoft Dynamics GP modules. By automatically determining the sales types and blocking non-applicable fields on the SOP entry screen, Internal Sales Distribution ensures the accurate entry of your data.

Transfer sales distributions in bulk



View the list of all internal transfers using the Intra Sales Inquiry and/or the History Inquiry screens



Seamless Integration

Like most of our products, Internal Sales Distribution was developed using Dexterity, the native programming language for Microsoft Dynamics GP. This means you are integrated to Microsoft Dynamics GP in the optimal way, keeping data centralized in one location and one system. The need for data imports or data synchronization is eliminated, user training is minimized, and you can easily create reports from data that is captured in our solution.

Support and Customizations

At Binary Stream Software, customer satisfaction and support is our top priority. If you would like to customize this product specific to your business, we would be more than happy to provide you that service. We also provide 100% knowledge transfer to Partners and clients. Over 90% of inquiries are resolved through training and support. Within a three hour response time, questions and problems are resolved by our dedicated technical support team.

Contact Us

If you are interested in learning more about the [Internal Sales Distribution Manager](#) or any of our other products contact us anytime.

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